

LUXURY LIFESTYLE

Skovron Group, part of the prestigious Coldwell Banker Residential Brokerage, offers all clients buying and selling property in Florida an unparalleled service



After enjoying Florida's irresistible appeal on a number of holidays, Michael and Yvonne Skovron decided to move from London to the Sunshine State in 2001. Having become experts in completing the required steps to do so, they followed up their decision by establishing a service to assist others in the same situation.

'We'd bought a property that was in the process of being built, so we needed to deal with various considerations related to closing and insurances that we weren't aware of,' explains Michael. 'The realtor wasn't there once the sale had gone through, so we had to teach ourselves. This gave us the idea to make the process easier for other people seeking to relocate by passing on our knowledge.'

HIGHLY RECOMMENDED

Today, Skovron Group's flourishing business covers every aspect of real estate, from sales and lettings to directing clients towards options for tax and legal services. Knowing from their own experience how vital it is to receive support beyond the conclusion of a sale, Michael and Yvonne place great emphasis on personal attention, which has proved to be the bedrock of their success.

'We understand exactly what it can be like for overseas buyers,' explains Yvonne, 'so we want to guide them through the process,

support them and fine-tune the procedure. We want their experience to be exciting, for them to enjoy themselves when they get here and - as frequently happens - for Skovron Group to be recommended to our clients' friends and family members who are planning a move to Florida or elsewhere in the United States.'

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Skovron Group's services include assistance with moving and storage, and advice on finding schools and accessing local services, together with familiarising clients with their new area. 'We can also arrange concierge services, such as chauffeur-driven cars, picking clients up at the airport and obtaining a maid service,' Michael says.

His background as an accountant in the UK has also proved valuable in the handling of other areas linked to real estate, such as creating a network of tax and legal advisors. In addition, he is well qualified to deal with matters such as short sales and foreclosures, and to assist with mortgage brokers.

GREAT QUALITY

For residential home sales in Florida, Skovron Group is part of the prestigious Coldwell Banker Residential Brokerage, which encompasses all areas of the market, from modestly priced homes to those properties in its Previews Luxury Division. The brokerage has affiliated offices in other parts of the United States and the rest of the world, so it can assist Skovron Group's clients with relocating from all corners of the globe.

Skovron Group's client list spans the social spectrum, and among the exclusive districts it covers is Star Island, home to many famous figures, including the former basketball player Shaquille O'Neal, singer Gloria Estefan and comedian Rosie O'Donnell.

'Homes here start from about \$8 million and are usually 5,000 sq ft or more,' says Michael. 'But there is plenty of variety in this state, from gated communities to areas with land, if you want to keep horses.'

Florida has a very high quality of life, and Skovron Group is doing its best to contribute to that. 'We wake up to the sunshine and the beach - it's clean, it's beautiful and it's vibrant,' says Yvonne. 'Irrespective of what season it is, Florida is definitely the place to be and be seen.'

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